

# **SUNDAY, JUNE 25**

| 10:00 AM - 5:00 PM | Leagues Boot Camp       | Food & Beverage Boot Camp | AMF 8270 Boot Camp | Brunswick A2 Boot Camp |
|--------------------|-------------------------|---------------------------|--------------------|------------------------|
| Noon - 5:00 PM     | Registration            |                           |                    |                        |
| 1:00 PM - 5:00 PM  | BPAA Committee Meetings | ************              | -1-1-1             |                        |

# **MONDAY, JUNE 26**

| Registration  |  |  |
|---|--|--|
| Breakfast and Networking  |  |  |
| BPAA Annual Membership Meeting  |  |  |
| Boxed Lunches and Networking Hour   |  |  |
| BPAA Board of Directors Meeting   |  |  |
| Super Session: Retention Architect, Colene Rogers – Leadership is More Than a Title: It's Influence |  |  |
| Sponsor Pavilion: QubicaAMF   |  |  |
| Sponsor Pavilion: Brunswick   |  |  |
| Welcome Reception - sponsored by BCTV and Boston Beer   |  |  |
|   |  |  |

## **TUESDAY, JUNE 27**

| 7:30 AM - 4:00 PM | Registration  |   |   |  |
|-------------------|---|---|---|--|
| 8:00 - 9:00 AM    | Breakfast and Networking Hour   |   |   |  |
| 9:00 - 10:15 AM   | F&B Your Restaurant Sucks! Embrace the Suck, Unleash Your Restaurant. Become Outstanding Don Burns                    | Retention Keys to Lowering Your Turnover - Wendy Christie                       | Digital Marketing Drive Guests to Your Website by Leverag- ing Google Search Features Nicole Krug | Entertainment/Games<br>Game On! Opportunities to Grow Arcade<br>Revenue- George McAuliffe                                    |
| 10:30 - 11:45 AM  | Beverage Tips to Get More Bang From Your Bar Kurt Moody   | Safety Does Your Facility Have a Plan for an Active Shooter Event? - Chad Ayers | Digital Marketing Making Your Email Work for You with Just a Little TLC LeeAnn Marie Webster      | Entertainment/VR Are You Ready to See How Profitable Virtual Reality Can be for Your Center? - Russ Van Natta                |
| Noon - 2:00 PM    | Industry Awards Luncheon - sponsored by Storm   |   |   |  |
| 2:15 - 3:30 PM    | Sales/Marketing Where Have All The Groups Gone? Strategies to Find, Grow and Retain Group Business Sheryl Bindelglass | Guest Experience How to Stop Karen Before She Starts! - Sherry Howell           | Digital Marketing Facebook Insider Secrets to Get More Guests in Your Center - Tami Wloch         | Entertainment<br>Your Next Steps to Modernize, Expand<br>and/or Build David Wallace  |
| 3:45 - 5:00 PM    | Sales/Marketing - Everyone is Selling or Un-Selling Everyday Beth Standlee  | Guest Experience A Return to Great Guest Experience - Frank Price               | Retention Retaining Your Team by Giving Effective Feedback - Tyler Enslin                         | Entertainment - Strategies to Increasing<br>Laser Tag Traffic, Profitability and Synergy Within<br>Your Center Chris Epstien |

### WEDNESDAY, JUNE 28

| 11                 |   |
|--------------------|---|
| 8:00 AM - 4:00 PM  | Registration  |
| 8:00 - 9:00 AM     | Breakfast and Networking Hour                                   |
| 9:00 - 11:00 AM    | General Session featuring - Nick Saban - sponsored by Brunswick |
| 11:00 AM - 4:00 PM | Trade Show at the Orange County Convention Center               |

#### **THURSDAY, JUNE 29**

| 8:00 AM - Noon     | Registration                                       |
|--------------------|--|
| 10:00 AM - 3:00 PM | Trade Show at the Orange County Convention Center  |
| 7:00 - 10:00 PM    | Club Xpo - Cheap Trick<br>- sponsored by QubicaAMF |



**TO OUR SPONSORS** 

As of 2/10/23











